The GEOSOURCE UPDATE

from Gour Trusted Site Solution Specialists

Geosynthetics | Erosion & Sediment Control | Stormwater Management | Hardscapes

END OF YEAR WRAP-UP

Happy Holidays from ASP, Quick, Bowman & Cascade

I hope everyone is staying safe and healthy during these challenging times. 2021 certainly cannot come quickly enough for many of us. I first would like to say thank you to each one of you for supporting our efforts. Whether that is by purchasing products from us, specifying solutions we offer, referring someone to us or partnering with us and supplying us with our products, we appreciate you all. We have been fortunate enough to have a good year from a business standpoint. This year we have focused on keeping our customers safe by limiting their exposure to our offices and also keeping our employees safe by limiting their exposure to the outside elements, which allowed us to continue serving you.

We have continued to work hard to support our design community by hosting 18 webinars with available PDHs in 2020, and we have a 2021 schedule that is aggressive and exciting. We are constantly looking for new products and have brought on several of them this year - StrataVault and Flex MSE are just two examples. Creative solutions are always at the forefront of our future, and both of these products promote the greening of our environment, which is exciting.

As a result of the continued consolidation of the distribution business in our industry, we are now the largest, family-owned company in the USA. We will continue to grow organically by creating and fostering relationships with all our customers: contractors, the design communities, municipalities, state and federal agencies, etc. We know that people like to deal with people they know and trust and as always, we strive to be "Your Trusted Site Solution Specialists"! Thank you

again for your support in 2020, and I hope you enjoy the coming holidays. Happy Holidays!

Don Thieman, CPESC VP of Sales & Operations





Bowman Construction Supply's Colorado Springs office is moving to a new location!

The new address of our Colorado Springs branch is:

1830 Palmer Park Boulevard Colorado Springs, CO 80909

Expect to see the same great staff providing the same quality service you can count on. We'll be open for business at this location starting **December 28th**.

Contact us at 719-257-7840 or salesbcs@ bowmanconstructionsupply.com with questions.

TECHNICAL TALKS WEBINAR SERIES

Thank you to all of our 2020 webinar attendees! Because of your support and attendance, we were able to host **18 Technical Talks webinars**.

Hosting webinars is just one of the ways we're committed to staying connected to you during this time of social distancing and adjusting to a new way of conducting business.

Watch our past webinars by visiting our <u>YouTube channel</u>. If you watch a webinar recording, please contact us with questions or projects we can assist with.



We're taking a holiday break, but look forward to resuming our webinar series on January 6, 2021!



StrataVault Webinar

WATCH HERE



Learn about Citygreen Urban Landscape Solutions' StrataVault soil cell technology in this webinar. StrataVault not only increases the life expectancy of urban trees from 3-5 years to 50+ years, but it also helps with stormwater management and water quality and provides structural support to surrounding sidewalks and roads. Plus, it's made from 100% recycled materials.

Propex Webinar

WATCH HERE



Learn about the environmental benefits of using Propex GeoSolutions' ArmorMax and ScourLok. ArmorMax is an engineered earth armoring solution that stabilizes the earth and provides long-term performance in erosion control and slope protection. Their ScourLok engineered bank stabilization system is robust enough to resist extreme hydraulic stresses and protect shorelines while promoting vegetation.

LNL PRESENTATIONS

LNL presentations are another way we're staying connected with everyone! We are happy to host LNLs via Zoom for engineers, architects, landscape architects or anyone hoping to gain a deeper understanding of our products and how they work. Our on-staff engineer, Bill Murphy, P.E., will share a presentation on-screen and everyone can contribute to the conversation in real time. You can also share your screen if you want to walk through a specific project and discuss design ideas. PDH Certificates are awarded to LNL attendees.

CLICK TO SCHEDULE A PRESENTATION

ENGINEER'S NOTE

Thank you for being with us this year. As we reflect on 2020, we all know countless stories of personal struggle. But if we look closely, most of us can find plenty of good stories, too.

Our companies were affected by illness throughout the year, but we were also blessed with a productive year supporting your "essential services" in the construction industry. This pandemic has forced the world to redefine "wants" vs. "needs" and to rank our priorities. Keeping the public safe and providing reliable infrastructure is and always will be essential.

We take our role in this industry very seriously. It is our responsibility to learn as much as we can about our products, and stay ahead of the curve with innovative solutions. We share that knowledge with you via our webinar series and direct virtual meetings. Please stay in touch as we continue to improve and grow our relationships with you.

On a personal note, please reach out to me anytime you have questions, ideas or just need to hear a familiar voice.

I'm always happy to listen. From my family to yours, blessings upon you and your loved ones this Christmas and into the New Year.

Thank you! Bill Murphy, P.E.

bmurphy@aspent.com | 515.414.4568

SCHEDULE A PRESENTATION



The Murphys

EMPLOYEE SPOTLIGHT



Jeremy Clark

Operations Manager at Cascade Geosynthetics

14+ year industry veteran in Geosynthetic Distribution. Jeremy brings a wealth of practical operational and procedural experience to Cascade Geosynthetics. Anytime the trucks are on-time, the inventory is accurate, the tariffs are correctly calculated, the safety protocols are documented, the floors are clean, the timecards are correct, the fleet is managed, the signature is accounted for, and on and on – we all thank Jeremy. An Operations expert, with an eye on Sales and the "bottom line", Jeremy is an indispensable team member. Jeremy's happy place, when he's not at work, is rocking out with his band or deep in the woods hunting elk with his muzzleloader.

jeremy.clark@cascadegeos.com | 360.949.3173

PRODUCT PROFILE

Have rain and snow turned your jobsite into a muddy mess? Why wait for your site to dry when you can install TriAx Geogrid, the proven, all-weather answer to stabilizing saturated and challenging soils. Contact us to learn how Tensar TriAx Geogrid can get your crews back to work.





YOUR TRUSTED SITE SOLUTION SPECIALISTS

For more than 40 years ASP Enterprises, Quick Supply Co., Bowman Construction Supply and Cascade Geosynthetics have provided geosynthetic, erosion control, sediment control and stormwater management solutions with integrity and expertise. At ASP, Quick, Bowman and Cascade, our mission is to be your local expert on solutions that improve our communities while providing the highest level of customer service. We are proud to represent numerous manufacturers and will be present from design specification and development to installation to ensure your project's success.



ASP Enterprises aspent.com salesasp@aspent.com

Quick Supply Co. quicksupplydm.com

Bowman Construction Supply bowmanconstructionsupply.com salesquick@quicksupplydm.com salesbcs@bowmanconstructionsupply.com salescascade@cascadegeos.com

Cascade Geosynthetics cascadegeos.com

St. Louis, MO 636.343.4357 Kansas City, MO 816.554.1191

Omaha, NE 402.861.8579 Wichita, KS 316.393.1554

Des Moines, IA 515.289.1271

Denver, CO 303.696.8960 Longmont, CO 970.535.0863

Colorado Springs, CO 719.257.7840

Portland, OR 971.339.1020